

TSC Alliance
Statement of Activities
October 31, 2023

	Donor Restr YTD	W/O Dnr Rest YTD	All Funds YTD	YTD Budget 10/31/2023	YTD Variance	PYTD	PY Variance	Ann BDGT
	ACTUAL	ACTUAL	ACTUAL	Operating 2023	to FY22 BDGT	ACTUAL	ACTUAL	Operating 2023
Revenue								
Special Events Revenue	\$ 130,107	\$ 1,276,986	\$ 1,407,094	\$ 1,407,570	\$ (477)	\$ 1,507,662	\$ (100,569)	\$ 1,445,000
Special Events DBD	0	(161,139)	(161,140)	(167,807)	6,668	(114,157)	(46,982)	(170,891)
Net Special Events Revenue	130,107	1,115,847	1,245,954	1,239,763	6,191	1,393,505	(147,551)	1,274,109
General Contributions								
Major Donors	0	284,134	284,135	299,017	(14,882)	333,588	(49,454)	617,641
Grants	226,000	49,523	275,522	427,000	(151,478)	205,377	70,146	442,000
Research Investment Fund	3,010,915	144,636	3,155,551	3,397,000	(241,448)	3,409,275	(253,724)	5,085,000
Sponsorships	0	194,000	194,000	165,500	28,500	711,301	(517,300)	165,500
Appeals	14,998	8,195	23,193	23,500	(307)	14,157	9,035	75,000
Honorariums & Memorials	500	56,951	57,450	95,833	(38,383)	65,382	(7,931)	115,000
Federated Funding	0	29,387	29,387	41,667	(12,280)	42,023	(12,636)	50,000
Undesignated Contributions	0	28,815	28,816	25,000	3,816	35,698	(6,883)	50,000
Total General Contributions	3,252,413	795,642	4,048,054	4,474,516	(426,462)	4,816,801	(768,747)	6,600,141
Contracts	0	1,874,667	1,874,668	1,046,982	827,686	1,671,656	203,012	1,091,980
Registration Fees	0	72,377	72,377	55,000	17,377	103,753	(31,376)	55,000
Dividends & Interest	0	35,547	35,547	12,500	23,047	1,611	33,936	15,000
Other	0	0	0	0	0	15,492	(15,492)	0
Transfer from Endowment	0	572,625	572,625	238,000	334,625	238,000	334,625	238,000
Release from Restrictions	(2,819,695)	2,819,695	0	0	0	0	0	0
Total Revenue	562,825	7,286,400	7,849,225	7,066,761	782,464	8,240,817	(391,593)	9,274,230
Expenses								
Salaries	0	1,829,009	1,829,009	1,878,425	(49,416)	1,765,539	63,469	2,511,512
Employee Benefits & PR Taxes	0	378,254	378,254	469,707	(91,453)	365,144	13,110	572,191
Rent	0	121,035	121,036	108,080	12,955	110,680	10,355	129,696
Depreciation	0	58,717	58,717	62,888	(4,170)	55,883	2,835	75,149
Telecommunications	0	49,986	49,985	53,416	(3,431)	62,469	(12,484)	61,204
Printing	0	96,803	96,804	121,227	(24,424)	101,613	(4,809)	138,610
IT Equipment Maint	0	140,843	140,842	153,271	(12,428)	180,030	(39,187)	183,599
Equipment Rental & Maint	0	1,954	1,954	1,661	293	1,595	358	2,060

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Equipment	0	14,073	14,073	12,867	1,206	8,260	5,813	13,200
Office Supplies	0	10,618	10,619	14,222	(3,603)	9,158	1,460	15,960
Postage & Shipping	0	60,111	60,110	52,896	7,214	31,290	28,821	55,215
Travel Expense	0	337,036	337,036	460,859	(123,823)	168,445	168,592	492,302
Training Conferences & Exhibits	0	377,522	377,523	350,352	27,170	148,339	229,183	378,394
Board & Committee Meetings	0	19,101	19,100	15,324	3,776	19,284	(184)	15,324
Audit Fees	0	23,250	23,250	31,000	(7,750)	26,964	(3,714)	31,000
Lobbying Fees	0	96,970	96,970	96,970	0	96,970	0	116,364
Legal Fees	0	17,436	17,436	15,000	2,436	29,074	(11,638)	16,900
Fundraising Fees	0	18,750	18,750	18,750	0	24,375	(5,625)	22,500
Other Professional Fees	0	152,143	152,143	180,365	(28,222)	181,669	(29,526)	198,435
Investment Managmt Fees	0	0	0	0	0	0	1	0
Dues, Fees & Subscriptions	0	33,830	33,830	34,115	(285)	34,342	(513)	36,118
Insurance	0	10,932	10,932	12,607	(1,675)	9,685	1,247	15,129
Bank /Credit Card / Transaction Fee	210	41,196	41,405	41,250	155	39,873	1,532	49,500
Interest Expense	0	0	0	0	0	2,500	(2,500)	0
Miscellaneous Expense	0	5,460	5,460	4,167	1,293	6,057	(597)	5,000
World Conference	0	0	0	0	0	791,643	(791,643)	0
Bad Debt Expense	0	500	500	0	500	0	500	0
Grants & Research on- Contracts/Consulting								
Grants Expense	0	390,809	390,809	342,500	48,309	490,503	(99,695)	511,200
Biosample Repository	0	164,853	164,853	267,624	(102,770)	182,233	(17,379)	473,829
Preclinical Consortium	0	1,713,809	1,713,809	1,122,322	591,486	1,207,107	506,702	1,266,327
Natural History Database	0	68,520	68,520	63,900	4,620	44,071	24,449	117,180
Clinical Research Consortium	0	244,574	244,574	130,000	114,574	210,819	33,755	237,409
Total Grants & Research Contracts/ Consulting	0	2,582,565	2,582,565	1,926,346	656,219	2,134,734	447,831	2,605,945
Allocations	0	(1)	(1)	0	(1)	0	0	0
Total Expenses	210	6,478,092	6,478,301	6,115,765	362,536	6,405,614	72,686	7,741,306
Change in Net Asset before Gains (Losses)	562,615	808,308	1,370,924	950,996	419,927	1,835,203	(464,279)	1,532,924
Realized Gains (Losses)	0	98	98	0	99	(1,826)	1,924	0

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Unrealized Gains (Losses)	0	(23,624)	(23,625)	0	(23,625)	1,350	(24,975)	0
Change in Net Assets	<u>\$ 562,615</u>	<u>\$ 784,782</u>	<u>\$ 1,347,397</u>	<u>\$ 950,996</u>	<u>\$ 396,401</u>	<u>\$ 1,834,727</u>	<u>\$ (487,330)</u>	<u>\$ 1,532,924</u>