

**Tuberous Sclerosis Alliance**  
**Statement of Activities**  
**November 30, 2017**

	Operating TR YTD	Operating U YTD	All Funds YTD	YTD Budget 11/30/2017	YTD Variance	PYD	PY Variance	Ann BDGT
	ACTUAL	ACTUAL	ACTUAL	Operating 2017	FY17 BDGT	ACTUAL	ACTUAL	Operating 2017
<b>Revenue</b>								
Special Events Revenue	\$ 63,260	\$ 1,369,156	\$ 1,432,416	\$ 1,611,425	\$ (179,009)	\$ 1,414,203	\$ 18,213	\$ 1,611,425
Special Events Revenue - GIK	0	0	0	0	0	42,186	(42,186)	0
Special Events DBD	0	(159,356)	(159,356)	(168,560)	9,204	(105,176)	(54,181)	(168,560)
Special Events DBD - GIK	0	0	0	0	0	(10,000)	10,000	0
<b>Net Special Events Revenue</b>	<b>63,260</b>	<b>1,209,800</b>	<b>1,273,060</b>	<b>1,442,865</b>	<b>(169,805)</b>	<b>1,341,213</b>	<b>(68,154)</b>	<b>1,442,865</b>
<b>General Contributions</b>								
Major Donors	281,989	365,477	647,466	335,020	312,446	582,982	64,485	992,940
Grants	502,500	102,594	605,094	608,600	(3,506)	2,160,176	(1,555,082)	928,600
Contracts	0	764,028	764,028	426,497	337,531	517,463	246,565	607,585
Sponsorships	0	86,365	86,365	126,052	(39,687)	0	86,365	126,052
Appeals	228,070	56,008	284,078	97,500	186,578	38,397	245,681	132,500
Honorariums & Memorials	1,380	60,727	62,107	81,000	(18,893)	45,913	16,195	94,000
Federated Funding	0	32,866	32,866	37,500	(4,634)	31,536	1,330	41,000
Undesignated Contributions	0	29,720	29,720	34,500	(4,780)	28,118	1,601	42,000
<b>Total General Contributions</b>	<b>1,013,939</b>	<b>1,497,785</b>	<b>2,511,724</b>	<b>1,746,669</b>	<b>765,055</b>	<b>3,404,585</b>	<b>(892,860)</b>	<b>2,964,677</b>
Dividends & Interest	0	9,186	9,187	11,000	(1,814)	13,305	(4,119)	12,000
Other	0	875	874	1,300	(425)	2,038	(1,162)	1,500
Transfer from Endowment	0	279,000	279,000	104,000	175,000	0	279,000	328,000
Release from Restrictions	(1,692,455)	1,692,455	0	0	0	0	0	0
<b>Total Revenue</b>	<b>(615,256)</b>	<b>4,689,101</b>	<b>4,073,845</b>	<b>3,305,834</b>	<b>768,011</b>	<b>4,761,141</b>	<b>(687,295)</b>	<b>4,749,042</b>
<b>Expenses</b>								
Salaries	0	1,207,375	1,207,374	1,210,368	(2,993)	1,108,550	98,826	1,471,737
Employee Benefits & PR Taxes	0	261,891	261,892	281,719	(19,828)	235,770	26,121	349,150
Rent	0	87,498	87,497	79,449	8,049	75,388	12,109	86,634
Depreciation	0	63,001	63,001	56,251	6,750	46,836	16,166	61,373
Telecommunications	0	31,169	31,169	29,543	1,626	28,377	2,792	32,065
Printing	0	143,190	143,191	142,162	1,029	125,020	18,170	143,649
IT Equipment Maint	0	124,063	124,063	123,433	630	110,969	13,094	156,779
Equipment Rental & Maint	0	5,467	5,466	4,360	1,106	7,280	(1,814)	5,260
Equipment	0	5,978	5,978	3,120	2,858	8,014	(2,036)	3,120

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	Operating TR YTD	Operating U YTD	All Funds YTD	YTD Budget 11/30/2017	YTD Variance	PYD	PY Variance	Ann BDGT
	ACTUAL	ACTUAL	ACTUAL	Operating 2017	FY17 BDGT	ACTUAL	ACTUAL	Operating 2017
Office Supplies	0	7,730	7,731	15,556	(7,825)	10,358	(2,627)	16,104
Postage & Shipping	0	61,539	61,538	63,174	(1,636)	60,161	1,378	66,490
Travel Expense	0	260,434	260,434	192,935	67,499	205,021	55,412	198,035
Training Conferences & Exhibits	0	199,471	199,471	230,223	(30,752)	102,250	97,221	239,156
Board & Committee Meetings	0	27,932	27,932	30,162	(2,230)	19,862	8,070	30,161
Audit Fees	0	19,500	19,500	19,500	0	27,915	(8,415)	19,500
Lobbying Fees	0	97,130	97,130	97,130	0	95,719	1,412	105,960
Legal Fees	0	71,506	71,507	29,400	42,106	43,268	28,238	32,900
Other Professional Fees	0	122,049	122,049	138,628	(16,578)	69,965	52,084	151,931
Dues, Fees & Subscriptions	0	44,408	44,407	30,694	13,713	34,572	9,835	32,495
Insurance	0	7,381	7,382	7,084	298	6,734	648	7,731
Bank & Credit Card & Transaction Fees	0	51,832	51,832	50,000	1,831	47,647	4,184	53,600
Miscellaneous Expense	0	9,676	9,675	4,900	4,776	5,560	4,116	4,950
GIK - Expenses	0	0	0	0	0	32,186	(32,186)	0
Allocations	0	0	1	0	1	0	1	0
Grants & Research Contracts/Consulting								
Grants Expense	0	296,689	296,689	316,727	(20,039)	349,983	(53,295)	408,386
Grants - Courage Funds	0	50,000	50,000	50,000	0	50,000	0	100,000
Biosample Repository	0	136,228	136,228	182,388	(46,159)	70,887	65,342	292,276
Preclinical Consortium	0	936,648	936,648	610,024	326,624	377,033	559,615	830,400
Natural History Database	0	124,135	124,134	198,300	(74,166)	279,063	(154,929)	405,800
Clinical Research Network	0	25,568	25,568	25,568	0	25,568	0	25,568
Total Grants & Research Contracts/Consulting	0	1,569,268	1,569,267	1,383,007	186,260	1,152,534	416,733	2,062,430
<b>Total Expenses</b>	<b>0</b>	<b>4,479,488</b>	<b>4,479,487</b>	<b>4,222,798</b>	<b>256,690</b>	<b>3,659,956</b>	<b>819,532</b>	<b>5,331,210</b>
<b>Total Change in Net Assets before Gains (Losses)</b>	<b>(615,256)</b>	<b>209,613</b>	<b>(405,642)</b>	<b>(916,964)</b>	<b>511,322</b>	<b>1,101,185</b>	<b>(1,506,827)</b>	<b>(582,168)</b>
Other Gains (Losses)	0	0	0	0	0	(1,900)	1,900	0
Realized Gains (Losses)	0	60	59	0	59	775	(716)	0
<b>Change in Net Assets</b>	<b>\$ (615,256)</b>	<b>\$ 209,673</b>	<b>\$ (405,583)</b>	<b>\$ (916,964)</b>	<b>\$ 511,381</b>	<b>\$ 1,100,060</b>	<b>\$ (1,505,643)</b>	<b>\$ (582,168)</b>